

SPREADSHEET A INDIVIDUAL machines packed loose (without an individual packing) inside of MULTIPLE PACKING SEE INSTRUCTION on below-right side				Machines model ⇒		ES80 1000	ES80 A	ES80 B	ES80 C - D	SE100C - D - E	SE100F - G	M100S MR100S	M100L	T100S TR100S	T100L TR100L MR100L	M112 MR112	T112 TR112	M100S MR100S	M100L MR100L	T100S TR100S	T100L TR100L	M112 MR112	T112 TR112	M100S MR100S	M100L MR100L	T100S TR100S	T100L TR100L	M112 MR112	T112 TR112								
				Coupling forms ⇒		B3/B9										B34				SAE																	
Type	MULTIPLE packing description (Container of big dimensions into which are packed the single machines) (1)	Multiple packing Code (2)	Net unitary prices for multiple packing (2)	is over-loadable?	is under-loadable?	max capacity 20" CTNR	Quantity of machines packed inside of a MULTIPLE packing The number indicate the quantity of machines that it is possible to pack (Select on top the machine model and find below, in the correspondent cell, relevant capacity of multiple packing) (3)																														
F	Loose in palletized card-board box 1200x1000x1100	7MCI020F 7MCI020FF	€ 26,00 € 28,00	yes	no	10F+ 10KX	80	80	70	70	60	50	40	35	35	30	24	24	40	35	30	26	16	16	32	28	32	26	15	15							
L	Loose in palletized card-board box 1200x1000x1100	7MCI020L 7MCI020LF	€ 26,00 € 28,00	no	no	10L	100	90	90	70	60	50	40	35	35	30	24	24	40	35	30	26	16	16	32	28	32	26	15	15							
E	Loose in palletized card-board box 1200x800x1100	7MCI020E 7MCI020EF	€ 22,00 € 24,00	yes	no	10E+ 10KX	60	60	50	50	48	42	32	28	28	24	12	12	32	28	26	20	10	10	28	24	24	18	8	8							
MX	Loose in palletized card-board box 600x1000x1100	7MCI020MX 7MCI020MXF	€ 16,00 € 18,00	yes	no	----	40	40	35	35	24	20	20	15	15	10	9	9	20	15	15	10	7	7	15	12	15	10	7	7							
M1X	Loose in double card-board box (2 boxes x 600) = 1200x1000x1100 1 type of same machines in each box	7MCI020M1X 7MCI020MXF	€ 28,00 € 30,00	yes	no	----	40	40	35	35	24	20	20	15	15	10	9	9	20	15	15	10	7	7	15	12	15	10	7	7							
N2	Loose in wooden box 470x470x670 (max overload 2)	7MCI020N2 7MCI020N2F	€ 18,00 € 20,00	yes	no	----	4	4	4	4	4	4	2	2	2	2	1	1	2	2	2	2	1	1	1	1	1	1	1	1							
N3	Loose in wooden box inside 690x690x670 (max overload 2) # = with CEE sockets	7MCI020N3 7MCI020N3F	€ 23,00 € 25,00	yes	no	----	8	8	8	8	8	8	6	5	6	5	3	3	4	4	4	4	3	3	3	3	3	3	2	2							
KX	Loose in wooden cage 1200x1000x1160 (max overload 2)	7MCI020KX 7MCI020KXF	€ 54,00 € 64,00	yes	yes	10F+ 10KX or 10L+ 10KX	75	75	65	65	48	45	35	32	32	30	18	18	35	30	25	20	16	16	30	26	30	24	15	15							
FFAx	Loose in palletized honeycombcard-board box 1200x1000x1100	7MCI020FFxx	€ 36,00	yes	no	10F+ 10KX	80 (A1)	80 (A1)	70 (A2)	60 (A3)	50 (A3)	50 (A3)																									
LFAX	Loose in palletized honeycombcard-board box 1200x1000x1100	7MCI020FFxx	€ 36,00	no	no	10LFAx	80 (A1)	80 (A1)	80 (A2)	60 (A3)	50 (A3)	50 (A3)																									

**INSTRUCTIONS:**

How to select the most indicated packing and calculate relevant total price.

Proceed following various steps, which are indicated with a number: example (1)

**SPREADSHEET A - Selection of the multiple packing**

- 1) Select the multiple packing from spreadsheet A (See column "MULTIPLE packing description").
- 2) Moving to the right side, find the relevant code and price of the multiple packing.
- 3) Moving further to the right side, in correspondence to the model of machine selected (see on top) you may find the quantity of machines which is possible to pack into the multiple packing

IMPORTANT: In every packing type (loose machines), alternators of the same model and coupling form have to be packed.

Note 1: "tba" information on relevant quantity will follow - Note 2: Packing measures are external in mm. and to be read as Length, Width, Height.

Note 2: In column "Packing Code" and "Net Price", you'll find a double information, the second one is relative to FUMIGATED packing according to norm "ISPM 15 FAO"

Note 3: As far as regards "honeycomb" packing (FFAx e LFAx), the two digits between brackets under the quantity are the final part of the code.



<b>SPREADSHEET A</b> <b>INDIVIDUAL machines packed loose (without an individual packing) inside of MULTIPLE PACKING</b> <b>SEE INSTRUCTION on below-right side</b>				<b>Machines model</b> <b>=&gt;</b>		<b>Machines model</b> <b>=&gt;</b> WS 130 AC 50Hz WS 140 AC 60Hz WS 180 AC 50Hz WS 190 AC 60Hz WS 200 AC 50Hz WS 220 AC 60Hz WS 180 DC 50Hz WS 200 DC 60Hz WS 220 DC 50Hz WS 240 DC 60Hz WS 220 TDC 50Hz WS 240 TDC 60Hz WS 130 AC 50Hz WS 140 AC 60Hz WS 180 AC 50Hz WS 190 AC 60Hz WS 200 AC 50Hz WS 220 AC 60Hz WS 180 DC 50Hz WS 200 DC 60Hz WS 220 DC 50Hz WS 240 DC 60Hz WS 220 TDC 50Hz WS 240 TDC 60Hz WS 130 AC 50Hz WS 140 AC 60Hz WS 180 AC 50Hz WS 190 AC 60Hz WS 200 AC 50Hz WS 220 AC 60Hz WS 180 DC 50Hz WS 200 DC 60Hz WS 220 DC 50Hz WS 240 DC 60Hz WS 220 TDC 50Hz WS 240 TDC 60Hz																				
						<b>Coupling forms =&gt;</b>		<b>B3/B9</b>					<b>B34</b>					<b>SAE</b>								
Type	<b>MULTIPLE packing description</b> <b>(Container of big dimensions into which are packed the single machines)</b> <b>(1)</b>	<b>Multiple packing Code</b> <b>(2)</b>	<b>Net unitary prices for multiple packing</b> <b>(2)</b>	<b>is over-loadable?</b>	<b>is under-loadable?</b>	<b>max capacity 20" CTNR</b>	<b>Quantity of machines packed inside of a MULTIPLE packing</b> <b>The number indicate the quantity of machines that it is possible to pack</b> <b>(Select on top the machine model and find below, in the correspondent cell, relevant capacity of multiple packing)</b> <b>(3)</b>																			
							25	20	25	20	20	25	20	25	20	20	tba	tba	tba	tba	tba					
F	Loose in palletized card-board box 1200x1000x1100	7MCI020F 7MCI020FF	€ 26,00 € 28,00	yes	no	10F+ 10KX	25	20	25	20	20	25	20	25	20	20	tba	tba	tba	tba	tba					
E	Sciolti in cartone-palletizzato 1200x800x1100	7MCI020E 7MCI020EF	€ 22,00 € 24,00	si	no	10E+ 10KX																				
MX	Loose in palletized card-board box 600x1000x1100	7MCI020MX 7MCI020MXF	€ 16,00 € 18,00	yes	no	----	12	8	12	8	8	12	8	12	8	8	tba	tba	tba	tba	tba					
M1X	Loose in double card-board box (2 boxes x 600) = 1200x1000x1100 1 type of same machines in each box	7MCI020M1X 7MCI020MXF	€ 28,00 € 30,00	yes	no	----	12	8	12	8	8	12	8	12	8	8	tba	tba	tba	tba	tba					
N2	Loose in wooden box 470x470x670 (max overload 2)	7MCI020N2 7MCI020N2F	€ 18,00 € 20,00	yes	no	----	2	2	2	2	2	2	2	2	2	2	tba	tba	tba	tba	tba					
N3	Loose in wooden box inside 690x690x670 (max overload 2) # = with CEE sockets	7MCI020N3 7MCI020N3F	€ 23,00 € 25,00	yes	no	----	3	3	3	3	3	3	3	3	3	3	tba	tba	tba	tba	tba					
KX	Loose in wooden cage 1200x1000x1160 (max overload 2)	7MCI020KX 7MCI020KXF	€ 54,00 € 64,00	yes	yes	10F+ 10KX	25	20	25	20	20	25	20	25	20	20	tba	tba	tba	tba	tba					

### INSTRUCTIONS:

How to select the most indicated packing and calculate relevant total price.

Proceed following various steps, which are indicated with a number: example (1)

#### SPREADSHEET A - Selection of the multiple packing

- 1) Select the multiple packing from spreadsheet A (See column "MULTIPLE packing description").
- 2) Moving to the right side, find the relevant code and price of the multiple packing.
- 3) Moving further to the right side, in correspondence to the model of machine selected (see on top) you may find the quantity of machines which is possible to pack into the multiple packing.

IMPORTANT: In every packing type (loose machines), alternators of the same model and coupling form have to be packed.

Note 1: "tba" information on relevant quantity will follow - Note 2: Packing measures are external in mm. and to be read as Length, Width, Height.

Note 2: In column "Packing Code" and "Net Price", you'll find a double information, the second one is relative to FUMIGATED packing according to norm "ISPM 15 FAO"

SPREADSHEET A INDIVIDUAL BOXES packed inside of MULTIPLE PACKING SEE INSTRUCTION on below-right side				Machines model ↓		WS 130 AC 50Hz WS 140 AC 60Hz WS 180 AC 50Hz WS 190 AC 60Hz WS 200 AC 50Hz WS 220 AC 60Hz WS 180 DC 50Hz WS 200 DC 60Hz WS 220 DC 50Hz WS 240 DC 60Hz WS 220 TDC 50Hz WS 240 TDC 60Hz WS 130 AC 50Hz WS 140 AC 60Hz WS 180 AC 50Hz WS 190 AC 60Hz WS 200 AC 50Hz WS 220 AC 60Hz WS 180 DC 50Hz WS 200 DC 60Hz WS 220 DC 50Hz WS 240 DC 60Hz WS 220 TDC 50Hz WS 240 TDC 60Hz WS 130 AC 50Hz WS 140 AC 60Hz WS 180 AC 50Hz WS 190 AC 60Hz WS 200 AC 50Hz WS 220 AC 60Hz WS 180 DC 50Hz WS 200 DC 60Hz WS 220 DC 50Hz WS 240 DC 60Hz WS 220 TDC 50Hz WS 240 TDC 60Hz																
				Coupling forms =>		B3/B9				B34				SAE								
Type	MULTIPLE packing description (Container of big dimensions into which are packed the individual boxes which contains the single machines) (1)	Multiple packing Code (2)	Net unitary prices for multiple packing (2)	is over-loadable?	is under-loadable?	max capacity 20" CTNR	Quantity of INDIVIDUAL packing, packed inside of a MULTIPLE packing The number indicate the quantity of machines that it is possible to pack (Select on top the machine model and find below, in the correspondent cell, relevant capacity of multiple packing) (3)															
A	packed in individual box into palletized card-board box 1200x1000x1100	7MCI020A 7MCI020AF	€ 25,00 € 27,00	yes	no	10A+ 10BX	24	20	24	20	20	24	20	24	20	20	-	-	-	-	-	
S	packed in individual box strapped onto pallet 500x500xvarious heights	7MCI020S 7MCI020SF	€ 6,50 € 8,50	yes	no	----	2	2	2	2	2	2	2	2	2	2	-	-	-	-	-	
R	packed in individual box strapped onto pallet 1200x1000x1050	7MCI020R 7MCI020RF	€ 18,00 € 20,00	yes	no	10R+ 10Bx	36	30	36	30	30	36	30	36	30	30	-	-	-	-	-	
R1	packed in individual box strapped onto pallet 600x1000x1300	7MCI020R1 7MCI020R1F	€ 10,00 € 12,00	yes	no	----	8	6	8	6	6	8	6	8	6	6	-	-	-	-	-	
BX	packed in individual box in wooden cage 1200x1000x1160 (max overload 2)	7MCI020BX 7MCI020BXF	€ 54,00 € 64,00	yes	yes	10A+ 10BX or 10R+ 10BX	20	16	20	16	16	20	16	20	16	16	-	-	-	-	-	

SPREADSHEET B INDIVIDUAL packing description (Individual boxes which contains the single machines) (4)		Individual packing code (5)	Net unitary prices for individual packing (5)
Welders WS short frame: 430 x 220 x 370		7MCI002	€ 2,60
Welders WS long frame: 490 x 220 x 370		7MCI027	€ 2,60

Note: Packing measures are external in mm. and to be read as Length, Width, Height.

**INSTRUCTIONS:**

How to select the most indicated packing and calculate relevant total price.  
Proceed following various steps, which are indicated with a number: example (1)

**SPREADSHEET A - Selection of the multiple packing**

- 1) Select the multiple packing from spreadsheet A (See column "MULTIPLE packing description").
- 2) Moving to the right side, find the relevant code and price of the multiple packing.
- 3) Moving further to the right side, in correspondence to the model of machine selected (see on top) you may find the quantity of machines which is possible to pack into the multiple packing.

**SPREADSHEET B - Selection of the individual packing**

- 4) Select the machine model from the spreadsheet B (see column "INDIVIDUAL packing description").
- 5) Moving to the right side, find the relevant code and price of the individual packing.

**TOTAL PRICE CALCULATION**

- 6) Multiply the price of the individual packing by the quantity that is possible to pack into the multiple packing.
- 7) Add the result of the above operation (total price of individual packing) to the price of the multiple packing.

**EXAMPLE**

Model WS200AC into multiple packing type A: n° 20 machines x Euro 2,60 = 52,00 + Euro 25,00 = Euro 77,00 in total

Note : In column "Packing Code" and "Net Price", you'll find a double information, the second one is relative to FUMIGATED packing according to norm "ISPM 15 FAO"

SPREADSHEET A INDIVIDUAL machines packed loose (without an individual packing) on MULTIPLE PACKING SEE INSTRUCTION on below-right side				Machines model ⇒		S 250 DC	S 250 DC	S 250 DC	GE/GA 132 S - M	GE/GA 132 L	T/TRIM 132 XS - S	T/TRIM 132 M	T/TRIM 132 L	GE/GA 132 S - M	GE/GA 132 L	T/TRIM 132 XS	T/TRIM 132 S - M - L	T/TRIM 132 L	GE/GA 132 S - M	GE/GA 132 L	T/TRIM 132 XS - S - M - L	SG 180	SG 225-250 until SG225C	SG 225-250 from SG225D	SG 280	
				Coupling forms ⇒		B3/B9	B34	SAE	B3/B9				B34				SAE			B34 or SAE						
Type	MULTIPLE packing description (Pallet or cage of big dimensions onto which are packed the single machines) (1)	Multiple packing Code (2)	Net unitary prices for multiple packing (2)	is over-loadable?	is under-loadable?	max capacity 20" CTNR	Quantity of machines packed onto a MULTIPLE packing The number indicate the quantity of machines that it is possible to pack (Select on top the machine model and find below, in the correspondent cell, relevant capacity of multiple packing) (3)																			
H	Loose strapped onto pallet 1200x1000xvarious heights	7MCI020H 7MCI020HF	€ 23,50 € 25,50	yes	no	11H 10H+10KX	h600 3	h600 3	h600 3	h1050 18	h1050 12	h1100 12	h1100 8	h1100 8	h1050 18	h1050 12	h1100 12	h1100 8	h1100 8	h1100 9	h1100 9	h1000 6				
H1	Loose strapped onto pallet 1200x800xvarious heights	7MCI020H1 7MCI020H1F	€ 18,50 € 20,50	yes	no	----	h600 3	h600 3	h600 3	h450 4	h450 4	h1100 8	h1100 8	h1100 8	h450 4	h450 4	h1100 8	h1100 8	h1100 8	h1100 9	h1100 9	h1000 6				
G1X	Loose strapped onto pallet 600x1000xvarious heights	7MCI020G1X 7MCI020G1XF	€ 10,00 € 12,00	yes	no	----	h600 3	h600 3	h600 3	h700 8	h700 6	h700 4	h700 4	h700 4	h700 6	h700 4	h700 4	h700 4	h700 4	h850 4	h550 1	h550 1				
KX	Loose in wooden cage 1200x1000x1160 (max overload 2)	7MCI020KX 7MCI020KXF	€ 54,00 € 64,00	yes	yes	10F+10KX	3	3	3	18	15	18	12	9	13	13	18	12	9	9	9	6				

**Alternator SG**

C2	Loose strapped onto pallet 1200x800xdifferent heights	7MCI020C2 7MCI020C2F	€ 13,00 € 15,00	yes	no	11C2																		
C3	Loose in wooden cage 1300x900x970 (max overload 2)	7MCI020C3 7MCI020C3F	€ 54,00 € 64,00	yes	yes	See on right side																		
C4	Loose in wooden cage 1300x900x820 (max overload 2)	7MCI020C4 7MCI020C4F	€ 54,00 € 64,00	yes	yes	See on right side																		
C5	Loose in wooden cage 1300x900x670 (max overload 3)	7MCI020C5 7MCI020C5F	€ 54,00 € 64,00	yes	yes	See on right side																		

Containerisation SG with CAGES only
It is possible to overload max 3 cages with the following combinations: 3 x C5 2 x C4 + 1 x C5 1 x C4 + 2 x C5 1 x C3 + 2 x C5 Note: we suggest to use pallet C2 on the top row (highest) of the container.

2	2	1	1
----	----	----	1
----	2	1	----
2	----	----	----

**INSTRUCTIONS:**

How to select the most indicated packing and calculate relevant total price.  
Proceed following various steps, which are indicated with a number: example (1)

**SPREADSHEET A - Selection of the multiple packing**

- 1) Select the multiple packing from spreadsheet A (See column "MULTIPLE packing description").
- 2) Moving to the right side, find the relevant code and price of the multiple packing.
- 3) Moving further to the right side, in correspondence to the model of machine selected (see on top) you may find the quantity of machines which is possible to pack into the multiple packing.

IMPORTANT: In every packing type (oose machines), alternators of the same model and coupling form have to be packed.

Note 1: Packing measures are external in mm. and to be read as Length, Width, Height.

Note 2: In column "Packing Code" and "Net Price", you'll find a double information, the second one is relative to FUMIGATED packing according to norm "ISPM 15 FAO"

TRACTORWATT	Packing Code	Capacity & stacking of 20 feet container		
		Pieces x column	Number of column	Total Q.ty
TW100 e TW112 (frame type S)	without pallet	3	12	36
TW132 e TRW132 (frame type M)	without pallet	3	12	36
TRW180 (frame type M) (*)	without pallet	1	12	12
TRW225 (frame type L)	without pallet	2	12	24

TW are stackable between them only if of the same type (S, M or L).

Pallets are not used for shipment loaded in container closed by NSM (not by the forwarding agent).

(\*) TRW180: can be stacked n top of other M-type fames only as last top piece.

SPREADSHEET A INDIVIDUAL boxes for spares of small dimension	Packing Code	Net unitary prices
Box 180×180×80 for spares of small dimension	7MCI024	€ 1,00
Envelope SACBOLL 200x280 for spares of small dimension	7MCVA0100	€ 4,60
Busta SACBOLL 280x360 for spares of small dimension	7MCVA0101	€ 8,60

Note: Packing measures are external in mm. and to be read as Length, Width, Height.

**LEGEND for PACKING:**

- 1) The spread-sheets A shows the maximum quantities of machines loadable into the packing selected.
- 2) The "Packing type" is also bearing an identification letter and relative code.
- 3) It is not possible to mix different models or configurations into the same "packing type".
- 4) Pay the attention to the coupling form.
- 5) The overall dimension of the packing are in mm. and to be read as Length, Width, Height.
- 6) In the fifth page, "Multiple 132-250-SG", the value next to the "h", shows the different Height of the "Packing type" in mm.
- 7) The column 20" CTNR shows the quantity of the "Packing type" that can be stuffed into a 20 feet container, in case of two values, this means that the "Packing types" described may be overloaded (cage under and pallet or carton on top).
- 8) "Is over-loadable" means that the packing may be over-loaded (loaded on top) of other packing.
- 9) "Is under-loadable" means that the packing may be under-loaded (loaded below) of other packing.
- 10) The following chart shows the "Packing type" normally used according to: Different Destinations / Different Shipments in case a different "Packing type" is required, it is necessary to specify it on the Purchasing Order.
- 12) FCL = Full container completely loaded with NSM machines - LCL = Goods consolidated by the forwarding agent.

		ITALY	EUROPE	EXTRA EUROPE
<b>ROAD</b>		F/KX o L	F/KX o L	F/KX o L
<b>SEA</b>	<b>FCL</b>	—	F/KX o L	F/KX o L
<b>SEA</b>	<b>LCL</b>	—	F/KX o L	F/KX o L
<b>AIR</b>		—	F	F

**box/individual packing**

**loose machines**

**palletized card-board box**

**palletized honeycomb card-board box**

**strapped onto pallet**

**wooden cage**

**wooden box**

Machine is packed with all accessories in its own individual card-board box.

Machines are NOT packed with all accessories in its own individual card-board box.

Big card-board box strapped onto a pallet containing a q.ty of loose machines.

As above with further internal protections between the machines.

Strapped on to pallet by mean of straps.

Wooden cage (goods are visible inside).

Wooden box (goods are NOT visible inside).